

Pacific Swimming
Draft Statement of Activities Budget Performance

	Monthly August 2025		YTD September 2024 - August 2025		
	Actual	Budget	Actual	Budget	over Budget
Revenue					
10000 Membership-USA Swim Fees					-
11000 Membership					-
11005 Athlete	2,653	10,000	293,085	329,300	(36,215)
11010 Non-Athlete	195	215	22,600	20,540	2,060
11012 Administrator		75	864	900	(36)
11015 Club	155	-	17,235	16,750	485
11035 Transfers Processing Fee	795	1,100	6,990	7,500	(510)
Total 11000 Membership	3,798	11,390	340,774	374,990	(34,216)
51000 USA Swim Fees					-
51045 Volunteer(s) of the Year		-	(1,000)	(1,000)	-
51060 4% Tech Fee	(120)	(400)	(13,365)	(15,000)	1,635
Total 51000 USA Swim Fees	(120)	(400)	(14,365)	(16,000)	1,635
Total 10000 Membership-USA Swim Fees	3,678	10,990	326,409	358,990	(32,581)
11500 Meet Fees LSC					-
11505 Entry Fees	21,422	5,000	570,165	545,000	25,165
11510 Sanctions	180	150	8,570	9,375	(805)
11515 Late Payment Penalty		50	1,059	500	559
Total 11500 Meet Fees LSC	21,602	5,200	579,794	554,875	24,919
12500 Age Group Program - Co-Pay		-		-	-
12505 Western Zone	43,100	68,400	43,100	68,400	(25,300)
12510 Pacific Coast		-	11,200	11,200	-
12515 Zone All Star Meet		-	23,970	24,225	(255)
Total 12500 Age Group Program - Co-Pay	43,100	68,400	78,270	103,825	(25,555)
13000 Camp Program - Co-Pay					-
13005 Olympic Paralympic Training Cen		-	9,480	10,200	(720)
13035 Diversity Camp		-	135	750	(615)

Total 13000 Camp Program - Co-Pay	-	-	9,615	10,950	(1,335)
14000 Marketing Income					-
14035 Website Ads		100	200	750	(550)
Total 14000 Marketing Income	-	100	200	750	(550)
15000 Merchandise Sales					-
15200 Officials Apparel Sales	194	300	8,625	8,000	625
15300 A Medal Sales	34	115	914	1,380	(466)
Total 15000 Merchandise Sales	228	415	9,539	9,380	159
16000 Other Income					-
16010 Awards Banquet		-	2,146	3,000	(855)
16040 Fines		-	355	300	55
16050 Contributions		-	3,000		3,000
16060 Returned Check Fee		-		25	(25)
16085 Equipment Rental		-	780	50	730
16100 Miscellaneous Income		-	-		-
Total 16000 Other Income	-	-	6,281	3,375	2,906
17000 Interest Income	7	3	76	30	46
18000 Point Redemption from CC	900	350	3,840	4,300	(460)
Total Revenue	69,515	85,458	1,014,023	1,046,475	(32,452)
Cost of Goods Sold					
40000 Merchandise Cost of Goods Sold					-
40200 Officials COGS	262	300	8,039	8,000	39
40300 A Medals COGS	153	170	1,450	2,040	(590)
Total 40000 Merchandise Cost of Goods Sold	415	470	9,489	10,040	(551)
Total Cost of Goods Sold	415	470	9,489	10,040	(551)
Gross Profit	69,100	84,988	1,004,534	1,036,435	(31,901)
Expenditures					
52000 National/Senior Program					-
52015 Sr. - Pro Swim Series/Ohers		-	4,200	7,500	(3,300)
52020 Sr. National Champs		-	16,290	12,000	4,290
52035 Jr. - Champ Meets	44,850	-	101,830	90,000	11,830
52040 Open Water Programs		-	1,291	700	591
52060 Club-Coach Travel	3,500	-	21,480	14,000	7,480

52070 Club Development/Education		700	6,700	7,000	(300)
52075 Sr Meet Host Incentive	3,429	-	6,429	5,000	1,429
52095 Sectionals		-	51,100	70,000	(18,900)
52100 Futures Meet		24,000	56,100	24,000	32,100
Total 52000 National/Senior Program	51,779	24,700	265,420	230,200	35,220
54000 Age Group Programs					-
54010 Pac Coast All Star Meet		-	27,507	21,403	6,104
54015 Western Zone Meet	88,375	130,737	88,375	130,737	(42,362)
54150 Zone All Star Meet-Host Zone		-	5,000	5,000	-
54200 Zone All Star Meet		-	66,912	67,635	(723)
Total 54000 Age Group Programs	88,375	130,737	187,795	224,775	(36,980)
54500 Camp Program					-
54510 Olympic Paralympic Training		-	22,707	27,855	(5,148)
54550 Diversity Camp		-	988	5,000	(4,012)
Total 54500 Camp Program	-	-	23,695	32,855	(9,160)
55000 Diversity					-
54610 Travel - Disability		50		600	(600)
55100 Diversity Program Grants		-	20,000	20,000	-
55150 MEFAP Sponsorship	576	500	8,241	8,000	241
55155 MEFAP Processing Fee	99		99		99
55200 Awareness Fund		100	5,500	1,000	4,500
55250 Marketing		50		200	(200)
55400 Diversity Camp Donation		-	3,176	4,000	(824)
55450 WZ DDEI Donation		-		3,574	(3,574)
Total 55000 Diversity	675	700	37,015	37,374	(359)
55500 Events					-
55502 Awards and Bag Tags					-
55502A Age Group Champs Awards		-	6,843	9,000	(2,157)
55502B Far Western Awards	3,287	-	5,919	8,000	(2,081)
55502C Age Group Champs Bag Tags		-	3,793	3,300	493
55502J Senior Champs Awards	-	-	358		358
55508E Far Western Bag Tags	1,694	-	3,299	3,600	(301)
Total 55502 Awards and Bag Tags	4,981	-	20,211	23,900	(3,689)

55510 Annual Awards Banquet					-
55515 Banquet - Venue & Food		-	10,340	14,000	(3,660)
55520 Awards & Programs		-	5,760	5,000	760
55521 Awards Banquet - Prof Services		-	6,400	5,300	1,100
Total 55510 Annual Awards Banquet	-	-	22,500	24,300	(1,800)
Total 55500 Events	4,981	-	42,711	48,200	(5,489)
56000 Chairman					-
56030 Contingency		-	264	500	(236)
56075 Travel Expenses		-		500	(500)
Total 56000 Chairman	-	-	264	1,000	(736)
57000 Treasurer					-
57200 Fees-Filing		-	200	200	-
57300 Fees-Accounting & Audit		1,500	36,907	33,000	3,907
57350 Subscriptions and Dues	71	225	3,306	2,700	606
57500 Bank Service Charges	39	70	1,153	840	313
57700 Insurance		-	1,706	1,450	256
Total 57000 Treasurer	110	1,795	43,272	38,190	5,082
58000 Officials					-
58300 Supplies/Copying	1,316	900	1,316	1,400	(85)
58400 Rule Books		-	877	1,000	(123)
58500 Equipment		300	244	3,000	(2,756)
58600 Clinics		-	19,350	16,000	3,350
58700 Motivational(Recruit/Retain)	(433)	-	3,379	10,000	(6,621)
58800 National Evaluators		-	2,849	4,000	(1,151)
58900 Officials to National Meets	1,087	600	6,089	5,000	1,089
58950 Lodging for Officials	500	-	7,518	8,000	(482)
Total 58000 Officials	2,470	1,800	41,621	48,400	(6,779)
59000 Volunteers					-
59050 Athlete Rep Program	65	-	11,585	9,200	2,385
59100 Officials Background Check		18	54	56	(2)
59300 Event Per Diem Allowance	5,850	7,800	9,500	13,050	(3,550)
59400 Seminars / Clinics		250		2,500	(2,500)
59450 Safe Sport Program		100		1,000	(1,000)

59500 Meetings					-
59505 Board of Directors		-	536	2,000	(1,464)
Total 59500 Meetings	-	-	536	2,000	(1,464)
60200 USAS Annual Business Meeting					-
60205 Non Athletes		-	4,598	12,000	(7,402)
60215 Athletes		-	1,079	7,200	(6,121)
Meeting	-	-	5,677	19,200	(13,523)
Total 59000 Volunteers	5,915	8,168	27,353	47,006	(19,654)
62000 Marketing					-
62100 Web Site/Internet		-	10,769	1,820	8,949
Total 62000 Marketing	-	-	10,769	1,820	8,949
63000 Office Expenses					-
63100 Telephone & Internet	312	290	3,699	3,480	219
63150 Conference Call Services	(330)	-	770	1,200	(430)
63300 Postage	240	25	593	300	293
63400 Supplies/Copying		125	587	1,500	(913)
63450 Donations to other organization		-		-	-
63500 Mileage	562	75	948	900	48
63550 Staff Travel Expenses	851		1,368		1,368
63625 Office Equipment Purchases	1,477		2,486		2,486
63675 Software Purchases	7	16	280	195	85
63700 Storage Rentals	456	500	6,512	7,500	(988)
Total 63000 Office Expenses	3,575	1,031	17,243	15,075	2,168
70000 Staff Expenses					-
70100 Payroll					-
70105 Salary & Wages	35,079	24,287	303,392	291,444	11,948
70110 Employer Taxes	2,976	1,926	24,523	23,106	1,417
70112 Workers Comp Expense	139	-	1,214	900	314
70115 PTO Expense	740	-	(2,342)	2,000	(4,342)
70150 Payroll Processing	981	151	1,329	1,815	(486)
Total 70100 Payroll	39,915	26,364	328,116	319,265	8,851
Total 70000 Staff Expenses	39,915	26,364	328,116	319,265	8,851
75000 Miscellaneous	217		-		-

Total Expenditures	198,012	195,295	1,025,274	1,044,160	(18,886)
Net Operating Revenue	(128,911)	(110,308)	(20,740)	(7,725)	(13,015)
Other Revenue					
85000 Investment Income					-
85100 Dividend Income	7,858		109,496		109,496
85200 Interest Income	138		4,055		4,055
85400 Realized Gain	26,492		158,336		158,336
85600 Unrealized Gain	32,840		123,740		123,740
85625 Board Desig Funds Gain/(Loss)	3,476		18,809		18,809
Total 85000 Investment Income	70,804	-	414,436	-	414,436
86000 Wells Fargo Investment Fee		-	(31,452)	(32,000)	548
Total Other Revenue	70,804	-	382,983	(32,000)	414,983
Other Expenditures					
88000 Pacific Swimming Grants		-	51,685	50,000	1,685
89300 Scholarship		-	2,000	2,000	-
Total Other Expenditures	-	-	53,685	52,000	1,685
Net Other Revenue	70,804	-	329,299	(84,000)	413,299
Net Revenue	(58,108)	(110,308)	308,558	(91,725)	400,283